

UNMATCHED MBA ADMISSIONS INSIGHT



FORTUNA ADMISSIONS

HARVARD BUSINESS SCHOOL Deep Dive Analysis MBA Class of 2020





FORTUNA ADMISSIONS HBS Deep Dive Analysis - MBA Class of 2020

The MBA Admissions team at Harvard Business School is surprisingly small. A dedicated team led by HBS '13 graduate Chad Losee covers regions of the US and the rest of the world, traveling relentlessly to deliver information sessions, give company presentations, meet with enquiries and catch up with alumni. When back in Boston they host campus events, webinars and Peek Weekends. And from September onwards they start reading, and reading, as they look to identify the habits of leadership, analytical aptitude, and engaged community citizenship that are the shared characteristics of each successful HBS admit.

Every year, over 9,000 candidates submit applications for a place in the MBA program of the world's most famous business school. The 930 successful admits to HBS bring a mosaic of perspectives and are demonstrably making a positive difference – whether through academic pursuits, in their professional careers, or in community engagement.

Academic excellence is a must – the average GPA of the Class of 2020 was 3.70, with a GMAT average of 730. Evidence of your leadership potential can be expressed in myriad ways and brought to life by recommenders or in your own words. And the respect for others through supportive collaboration, both teaching and learning from peers, anticipates the essence of the Harvard MBA experience.

Reading through the MBA Class Profile that Harvard Business School publishes each year, you see a high-level summary of the countries, pre-MBA industries and Undergraduate Majors that contribute to the different backgrounds and perspectives that make up an incoming class. It is hard to grasp just how diverse the HBS student body truly is. But in writing up our Deep Dive Analysis for Forbes, and looking through the many hundreds of academic degrees from over 250 universities from 69 countries, and the thousands of professional experiences amassed at over 540 different companies, you realize what a remarkable feat Harvard MBA Admissions achieves each year to bring together brilliant minds, talented professionals, and compassionate citizens.

The Fortuna Admissions team has worked with many successful admits to HBS and we witness first-hand the academic trajectory and professional path that applicants have taken. We thought it would be worthwhile to identify as many profiles as possible in the MBA Class of 2020 to better understand the diversity of experience that Harvard attracts every year and the colleges and companies that help applicants find a place in Boston.

In this Deep Dive Analysis, you will find the profiles for 893 of the 930 students in the Harvard MBA Class of 2020.

- Representing over 95% of the cohort, this is the most detailed analysis of an HBS MBA class ever published.
- Among more than 250 academic institutions in the US and the rest of the world, we've calculated the top feeder colleges and most popular degrees/majors.
- We've also identified many hundreds of full-time positions that HBS admits pursued prior to starting the MBA, with a comparison of the best-represented employers and most popular job titles.

As we emphasize in this Fortuna video, the Harvard MBA Admissions Team is looking to assess the positive impact you have had – at school, at work or in the community. They want to find out who you are, not simply what you've done. So, beyond the Ivy League, MBB, Goldman and Google, the application is the opportunity to share your own unique story and values.

For every admit who attended undergrad at U Penn or Dartmouth there were others from Princeton and Columbia that did not make the cut. And though plenty have Bain, Morgan Stanley and Blackstone on their resume, other strategy consultants, investment bankers and PE analysts failed to stand out.

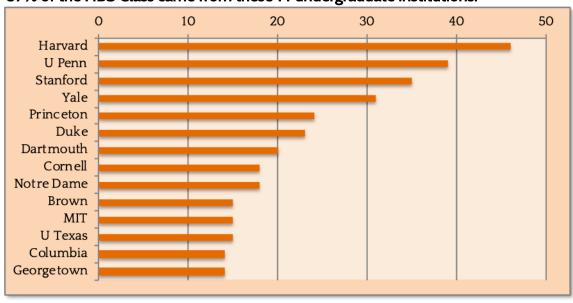
We hope you find this deep dive into the Harvard MBA Class of 2020 insightful and inspiring. Feel free to reach out to the Fortuna Admissions team to assess your chances of admissions success.





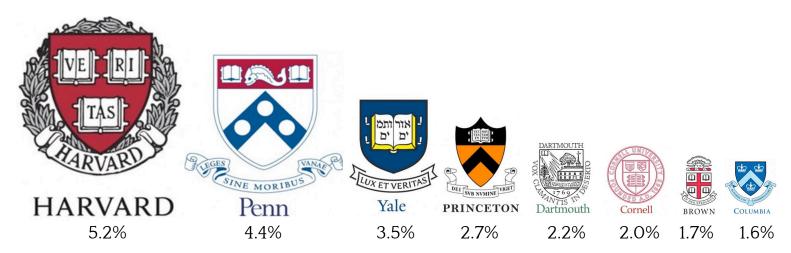
FORTUNA ADMISSIONS Feeder Colleges - Harvard MBA Class of 2020

37% of the HBS Class came from these 14 undergraduate institutions.



FINDINGS:

- Almost 1 in 5 HBS admits did their undergraduate at Harvard, U Penn, Stanford, Yale or Princeton.
- 24 undergrad institutions had 10 or more admits, and these accounted for 49% of total admits to the class.
- 132 institutions had 1 admit, and 83 of these were non-US institutions accounting for 15% of the class.
- Among the 8 Ivy League Colleges, which between them made up 23.2% of the class, Harvard leads the way with 5.2% of the MBA Class of 2020.

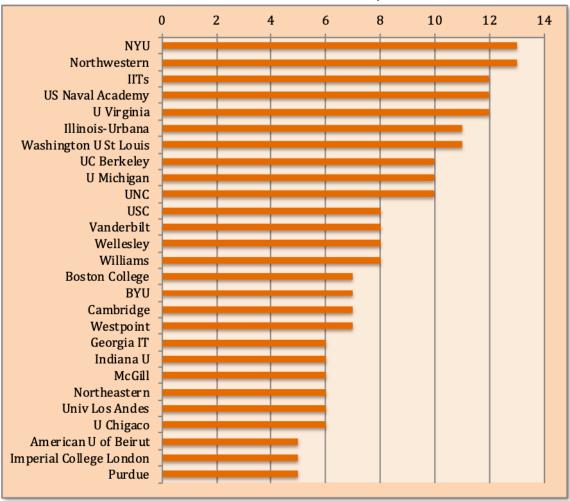


- Economics is the most popular undergraduate degree or major for 7 of the top 8 feeder colleges to HBS. Only Stanford had more undergraduates who studied Science, Technology and Society (6) and Human Biology (5).
- UPenn had the most Finance undergraduates, and Dartmouth the most History undergraduates (4).
- Among the 23 admits from Duke were majors in Chinese Studies and Biology, Philosophy and Mechanical Engineering, Neuroscience and Global Health, Diseases, Demographics and Determinants.





The next 27 institutions contributed to 25% of the Class, with 5 - 13 students each.



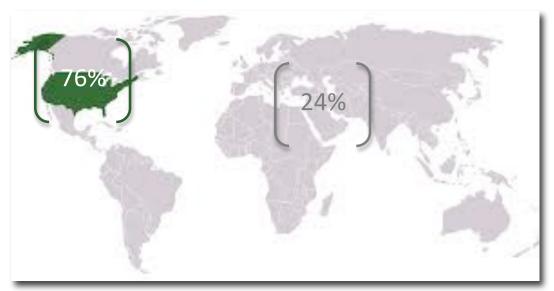
FINDINGS:

- The United States Naval Academy had 12 admits versus the 7 from the US Military Academy West Point.
- The prestigious Indian Institutes of Technology (IITs) collectively provided 12 members of the MBA Class of 2020.
- Studying Accounting or Aerospace Engineering were a popular undergraduate focus among the 11 admits from the University of Illinois Urbana-Champaign, while Anthropology and Archaeology featured among the 11 admits from Washington University in Saint Louis.
- Already having a Bachelors in Business Administration (BBA) didn't prevent numerous applicants from UC Berkeley, University of Michigan, UNC Chapel Hill and the University of Southern California going on to secure a place in the MBA Class at Harvard.
- The University of Kansas ranks #130 in US News but nevertheless provided 4 admits, while the University of South Carolina, which ranks #104, provided 3.





Though the Harvard MBA Class of 2020 has 37% international students, over a third of them studied in the United States for undergrad.



In the presentation of the MBA Class of 2020, HBS indicates that 37% of admits are international. The school includes in this classification both US permanent residents and US dual citizens.

FINDINGS:

- In our survey of 893 of the 930 profiles in the Class of 2020, only 24% attended an undergraduate institution outside the US. We identified a total of 127 US schools and 127 non-US schools, but with a much higher number of students per US institution. 83 foreign institutions had only 1 admit.
- The University of Cambridge had the most undergraduates outside the US with 7, studying a mix of Economics, Engineering, Law and Medicine. They were followed by McGill University with 6 undergraduates, across Engineering, Finance, Industrial Relations and Political Science.
- Universidad de Los Andes in Chile is a great pipeline to Boston, providing 6 students who studied either Economics or Industrial Engineering.
- India and the UK are the best represented international markets for undergraduate study with 24 admits, followed by Canada with 22, Brazil with 17, and Australia and Chile both with 9.

Of the 37 students we were not able to identify through LinkedIn, it is possible that a number are from outside the US, including several who studied in Asia, for whom we were unable to find their profile.

| Country | Universities Represented | Total Undergrad Admits | % Among Int'l Admits | |
|-----------|-----------------------------|------------------------------|----------------------------|--|
| India | 9 | 24 | 11.1% | |
| UK | 12 | 24 | 11.1% | |
| Canada | 9 | 22 | 10.1% | |
| Brazil | 7 | 17 | 7.8% | |
| Australia | 7 | 9 | 4.1% | |
| Chile | 2 | 9 | 4.1% | |
| Argentina | 4 | 8 | 3.7% | |
| France | 7 | 8 | 3.7% | |
| China | 4 | 7 | 3.2% | |
| Japan | 5 | 6 | 2.8% | |
| Mexico | 4 | 6 | 2.8% | |
| Spain | 6 | 6 | 2.8% | |
| Germany | 4 | 5 | 2.3% | |
| Lebanon | 1 | 5 | 2.3% | |
| Turkey | 4 | 5 | 2.3% | |





FORTUNA ADMISSIONS Feeder Companies - Harvard MBA Class of 2020

Half of admits (50.4%) had worked at one of 20 companies or military in at least one of their full-time jobs before joining the Harvard MBA Class of 2020.

| Employer | Most Recent Full-Time Position | On Resume Since Graduation | |
|-------------------------------|-----------------------------------|-------------------------------|--|
| McKinsey | 41 | 82 | |
| BCG | 36 | 55 | |
| Bain | 27 | 52 | |
| Goldman Sachs | 14 | 44 | |
| Deloitte | 8 | 27 | |
| Morgan Stanley | 8 | 26 | |
| US Navy | 12 | 16 | |
| Accenture | 8 | 17 | |
| Bank of America Merrill Lynch | 4 | 17 | |
| JP Morgan | 4 | 16 | |
| US Army | 12 | 13 | |
| Google | 9 | 13 | |
| Citi | 1 | 12 | |
| Uber | 11 | 11 | |
| Barclays | 1 | 11 | |
| The Blackstone Group | 5 | 8 | |
| PWC | 3 | 8 | |
| Credit Suisse | 1 | 8 | |
| Advent International | 7 | 7 | |
| Apple | 7 | 7 | |

FINDINGS:

- Credentials from a blue chip consulting firm or big bank clearly help. The Fortuna Deep Dive reveals that 37.6% of the HBS intake had held a full-time position at McKinsey (82), BCG (55), Bain (52), Goldman Sachs (44), Deloitte (27), Morgan Stanley (26), Accenture (17), BofAML (17) or JP Morgan (16).
- Successful HBS applicants who started their careers in Investment Banking are far more likely than Strategy Consultants to make a career switch within two years of graduating from college. We identified 20 profiles that started in an IB Analyst position at Goldman Sachs and then switched to Private Equity or Venture Capital at companies such as KKR and Blackstone (11), Investment Management at the likes of the IFC and Berkshire (7), Consulting at BCG and Bain (2). Similarly, at Morgan Stanley, 14 started the early stage of their career as IB or Equities Trading Analysts and then within 2 to 3 years moved to PE or VC (8), with others pursuing finance-focused roles in FMCG, strategic and product manager roles in tech, or non-profit.
- The US Navy extended the college feeder performance of the US Naval Academy over rival West Point, with 16 HBS admits versus 13 from the US Army. In both cases many applied directly to business school with just a small handful transitioning to civilian life with positions at the likes of McKinsey and Apple or a move into health care before starting their MBA.
- HBS seems to prefer big tech to smaller tech companies, with strong showings on the resumes of the MBA Class of 2020 at Google (13), Apple (7) and Microsoft (7). For the 2017/18 admissions cycle, Uber was riding high as one of the emerging tech Unicorns and Harvard was clearly keen to welcome perspectives from 11 applicants to the Boston MBA classroom. It remains to be seen if this volume will endure, or whether future cohorts will include former employees from the now struggling WeWork.





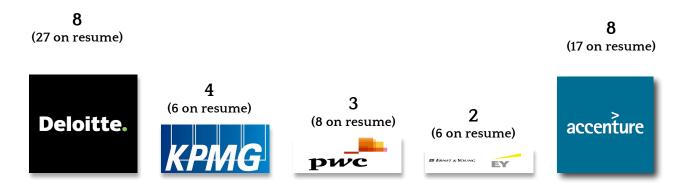
MBB dominated among top consulting firms, which are by far the biggest feeder companies to HBS.

FINDINGS:

- McKinsey was by far the best employer to have worked for, sending 41 admits directly, while no less than 82 have McKinsey on their resume since graduating from college. 21% of the HBS class had worked at one of these three employers at some point.
- At BCG there are only three job titles among HBS admits Consultant (26), Associate (6) and Senior Associate. Those from McKinsey included Business Analysts, Engagement Managers (7), a Chief of Staff, and a Risk & Operations Manager.



- Among the Big Four there's a strong showing by Deloitte 8 admits came direct but 27 have the company on their resume. Accenture also scored well, with 8 direct and 17 since college.
- Smaller numbers of consultants came from Oliver Wyman (6), AT Kearney (3) and Keystone (2)



- Beyond banks and tech firms, the Fortune 100 was best represented by the Oil & Gas sector from ExxonMobil (8), Shell (5), Chevron (3), Saudi Aramco (3), and the GE-owned oil field services company Baker Hughes (3). GE itself provided 4 direct admits, and health care company Abbot Laboratories, Johnson & Johnson and Procter & Gamble were the most recent full-time employers for 3 each.
- Netflix (4) and Walt Disney (3) ensured that the Media & Entertainment industry had a share of voice in HBS case discussions.

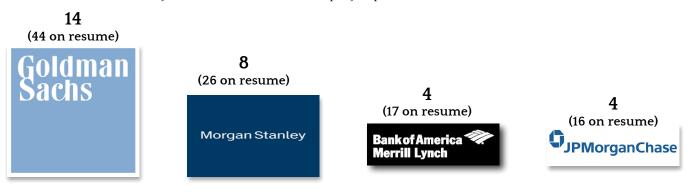




Financial Services and Venture Capital / Private Equity are collectively the biggest feeder industry to Harvard Business School with 27% of the incoming class.

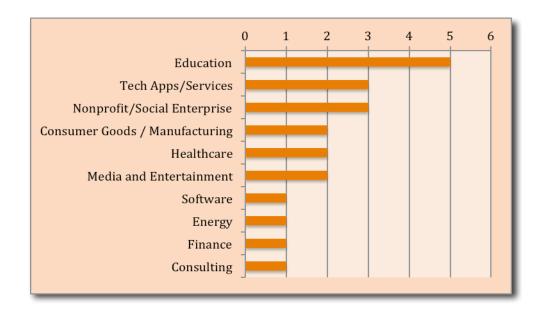
FINDINGS:

- 126 of the HBS admits we looked at worked at some point for Goldman, Morgan Stanley, JP Morgan, Barclays, BofA, Merrill Lynch or Citi. But only 32 were admitted directly out of one of these from an HBS admissions perspective they are a good place to start out your career but then it is good to move on to gain additional depth and breadth of experience before applying to HBS.
- Beyond the big Investment Banks it is the dozens of private equity and investment firms that feature on the resumes of the Harvard Class of 2020, Before starting their MBA they had previously worked at Blackstone (8), Blackrock (7), Advent International (7), Carlyle Group (5), KKR (5), Warburg Pincus (5), TPG (4), Hellman & Friedman (4), Bain Capital (3), American Securities (3) and at fifteen other firms. At every VC / PE firm that provided 1 to 3 admits, they were the most recent employer prior to HBS.



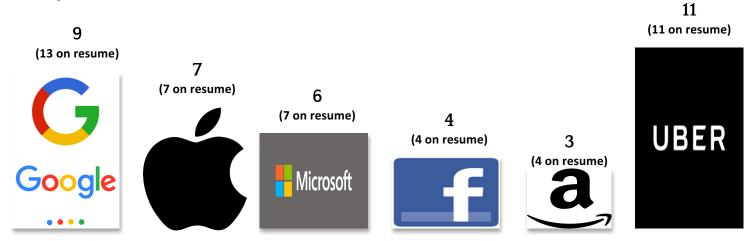
For an MBA Class that is more than twice the size of Stanford GSB, Harvard had fewer entrepreneurs.

- Beyond startup experiences during college or outside of their day jobs, only 21 among the 893 we identified applied to HBS from a full-time entrepreneurial venture.
- Almost all identified themselves as Founder / CEO, with fewer than one quarter in tech.





The best of the best from the Tech Giants continue to migrate to Boston, and bring with them an eclectic mix of job titles.



• HBS is eager to display the school's tech credentials, and over 10% of the HBS Class of 2020 brought Silicon blue-chip pre-MBA experience.

| Employer | Most Recent Full- Time Position | On Resume Since Graduation |
|-----------|------------------------------------|-------------------------------|
| Google | 9 | 13 |
| Uber | 11 | 11 |
| Apple | 7 | 7 |
| Microsoft | 6 | 7 |
| IBM | 2 | 7 |
| Dropbox | 2 | 5 |
| Facebook | 4 | 4 |
| Jet.com | 4 | 4 |
| Amazon | 3 | 3 |
| OLX Group | 3 | 3 |
| Epic | 2 | 3 |
| Lazada | 2 | 3 |
| LinkedIn | 2 | 2 |
| Alibaba | 2 | 2 |
| Cure.fit | 2 | 2 |
| Gympass | 2 | 2 |
| Thumbtack | 2 | 2 |
| Youtube | 0 | 1 |

• While the majority of Microsoft admits had job titles like Program Manager II or Mechanical Engineer, the intake from Google included a Lead Mentor at Google Launchpad Accelerator Program and a Deep Mind Engineer, while former Uber employees included a Head of Global Accessibility Policy and a Lead, People Analytics.





Good news for older candidates - some admits have 7, 8, even 11 years of work experience.

Close to 100,000 *Forbes* readers have viewed a Fortuna article we wrote <u>about older MBA applicants</u>, and how they can leverage the experience they would bring to any MBA classroom. Sifting the stats in the HBS class offers a richer picture of what's possible. While the average years of work experience continues to be 4.7, several admits spent more than 8 years in the workforce, like the Westpoint grad who majored in nuclear engineering and ascended the ranks to U.S. Army Commander. But not all older candidates are military; there's the Spanish & Sociology major from Vanderbilt who hails most recently from Facebook. Or the Architectural Engineering major from U of Texas who spent over 8 years at Turner Construction Company.

What it takes: Fusing credentials with a captivating story.

Take the Greek mathematician and professional handball player with a Ph.D. in Education who's passionate about helping kids learn statistics using digital games. While much of her career is at the intersection of tech and education, she found the time to create a startup in the hospitality industry. Or the French and Film major at University of Nottingham whose post-college career includes stints in healthcare (Babylon Health) as well as consulting with Strategy& and finance at PwC. Then there's the Boston U grad coming from the Boston Mayor's office after a White House stint as a policy advisor for intergovernmental affairs.

In our video strategy session, <u>What HBS Really Wants</u>, Fortuna's Karla Cohen, a former Associate Director at HBS quipped that staying awake was her biggest challenge at application review time at HBS. Says Karla, "Once you've reached a certain level of exceptionalism in terms of being brilliant, dedicated and driven, it's about your story."





FORTUNA ADMISSIONS - INSIDER'S TOP TIPS FOR APPLYING TO HARVARD BUSINESS SCHOOL

By Malvina Complainville

Malvina worked as an Assistant Director at Harvard Business School and led the Programs and Communication team, developing career development programs for HBS students. In this capacity, Malvina provided hundreds of hours of one-on-one career coaching to HBS students. In addition to this experience, Malvina was head of Talent for the Luxury Products Division at L'Oreal USA and was responsible for full-time and intern MBA selection, as well as designing and heading the Marketing Management Development Program for Luxury.

Tip #1 - Stand out from your peer group

Given the thousands upon thousands of candidates that HBS gets to choose from, successful candidates are those who manage to show how they stand out from the crowd. The HBS admissions team puts a great deal of effort into crafting a diverse and dynamic classroom, with individuals who will bring perspective and experience that is different from their fellow classmates. Candidates who have strong experience but whose profile seems undifferentiated from the hundreds or thousands of other candidates from the same sector are not going to make the cut. So give some deep thought to what is unique about your background and about your potential contribution to the program. If you can convince the admissions team that you have a truly unique profile, you will have a much better chance of succeeding. If you have a common profile and have some months or years before you plan to apply, think about how you could gain some differentiating experience that you will be able to highlight on your application.

Tip #2 - Showcase your leadership

Leadership is at the core of the Harvard experience. HBS is known as the school for general management training, specifically developing leaders who will "contribute to the well-being of society." The admissions office gives greater weight to leadership experience, and less weight to intellectual horsepower than some other top schools. So when applying to HBS, make sure your leadership experience comes across prominently, not just as a one-off, but as a pattern of leadership that can be demonstrated at different stages of your development. This leadership experience can come from your professional work experience, academics, hobbies, extracurricular activities and community work. Before you sit down to work on your Harvard application you need to take the time to identify instances from all aspects of your life that point to your ability or instinct to lead. You should also touch on your future leadership role in your essays and interview. What positive impact will you have on your chosen industry?

Tip #3 - Articulate a clear, ambitious and realistic career vision

Reflect on how your career vision aligns with HBS's values. Like other business schools, HBS discusses in detail their values on their website and in social media so make sure you are clear on what these are. Your career vision should be detailed, with short-term goals and long-term goals. It should be ambitious and achievable. And if it seems to you that west coast rival Stanford GSB has cornered the market in careers that change lives and change organizations, think again. Harvard is equally interested in finding out what impact you intend to have on an institution, an industry and the world. You should also think of two different paths that could lead you to your long-term career goals; this gives you more flexibility if one of your short-term goals prove challenging to achieve.

Tip #4 - Spend time fine-tuning your resume

The resume is often the first element that the file reader will review, so it needs to pack a punch. And with Harvard now down to only one optional essay your resume has never been more important. Make sure that the strength of your credentials comes across very strongly. Highlight your achievements and the impact you had in your roles. Quantify your achievements and impact with specific numbers wherever possible. HBS is looking for candidates on a rapid career trajectory, so make sure your evolution (promotions, increasing scope of responsibility, etc.) is clearly demonstrated. Remember that people who are not from your industry may be confused by jargon or acronyms so avoid these. You may want to write a short description under





each company if the admissions team might not be familiar with it; this is especially important for work experience abroad. In general, use action verbs and remove passive sentences or phrases. HBS has a strong preference for a one-page resume. You may want to consider adopting the HBS resume format. This will make it easier for Admissions to read your resume, as they will be familiar with the style and layout, and if you are accepted, you will have one less thing to do when it is time for resume writing time.

Tip #5 - Demonstrate strong communication skills

Class participation makes up 50% of the student grade. You are expected to speak up confidently and participate actively in class. The case method requires that you listen carefully to the discussion unfolding in the classroom and be prepared to jump in and share an insightful point in a clear and concise manner. In your application, you should think of how you can showcase your strong communication skills – for instance, discuss your success presenting in public and engaging in debates.

Tip #6 - Coach your recommenders

Recommendation letters are extremely important to HBS admissions. They place a great deal of weight on who has written the letter – more so than many other schools. It is important to have a really detailed letter that strongly champions your case for admission, with specific examples that are clearly personal to you – so spend some time with your recommenders discussing the strengths they could highlight and the examples they could use. HBS also places great importance on how the recommender compares the candidate to his or her peer group, even to other candidates that the recommender has written for in the past. This is of particular importance for those applicants coming from a traditional feeder sector to business school, such as consulting or financial services. With competition from so many other individuals with comparable experience, Harvard is looking for the best of the best so benchmarking your performance is useful to them.

Tip #7 - Take advantage of the open essay

Consider the essay an important opportunity to tell your story and show how you are different from the other applicants. HBS will have your resume, application and recommendation letters so do not repeat information that the school can find elsewhere, otherwise your essay will be quickly passed over. Do not just expound further on professional accomplishments that are (or should be) in your resume. Think about what else in your profile, history and experiences is of relevance to HBS while avoiding redundancy. The HBS essay has no word limit, however, remember the school appreciates conciseness. Essay writing should be to the point, stay away from flowery language, and instead use business-writing style. When writing this essay remember that HBS is looking for individuals who are innovative thinkers. They do not want cookie-cutter candidates, so do not try to portray what you think HBS is looking for. Show that you have your own ideas.

Tip #8 - Prepare for your interview

The HBS interview is professional and formal; in the course of 30 minutes, the interviewer from the HBS admissions office will probe areas of your application with pointed questions and follow up questions. You should know your resume inside and out. Be ready to discuss at length the reasons for your career moves and what you achieved in each position. Your answers will naturally raise follow up questions, so only raise topics you are comfortable discussing further. The interviewer will be looking to evaluate your interpersonal skills, cultural fit with HBS, confidence (but not overconfidence), and what you will bring to the program. Try to show the individual that you are beyond what they know about you already. Convey your individuality.

Tip #9 - Authenticity in the post interview reflection

In addition to the application and the interview, HBS has a unique "post interview reflection." Interviewed applicants are required to write a letter within 24 hours of their interview. HBS does not provide a word count for this but again, being concise is important. The point of the 24-hour deadline is that the school wants you to be spontaneous and authentic: the piece you submit should not sound like it was written before the interview. Your letter should be based on the conversation you had and is your opportunity to communicate something that you didn't have the chance to say, or even to correct something that you think didn't come across quite right.





APPENDIX: HBS Class of 2020

Feeder Colleges & Companies

Undergrad Institutions (# admits) & Degree/Majors: pages 14-22

Companies & Pre-MBA Positions: pages 23-37





FORTUNA ADMISSIONS Feeder Colleges - Harvard MBA Class of 2020

INSTITUTION (# Admits)

Harvard University 46

University of Pennsylvania 39

Stanford University 35

Yale University 31

Princeton University 24

Duke University 23

UNDERGRADUATE DEGREE / MAIOR

Economics (11); Chemical and Physical Biology (3); Engineering Sciences (2); History and Literature (2); Psychology (2); Anthropology & Linguistics; Applied Mathematics; Applied Mathematics and Economics; Bioengineering and Biomedical Engineering; Biomedical/Medical Engineering; Cell/Cellular and Molecular Biology; Chemistry; Classics and Classical Languages; Computer Science and Electrical Engineering; Economics, Computer Science; English; English Concentration; Environmental Science & Public Policy; Government; Government and Economics; Government, Economics and Spanish; History and Economics, Latin; Human Evolutionary Biology; Molecular and Cellular Biology, Computer Science; Neurobiology; Not Stated (2); Psychology, Economics; Social Studies, Focus: American Political Economy; Social Studies, Political Economy; Sociology and Global Health Policy

Economics (5); Finance (4); Economics – Finance, Biology (2); Bioengineering and Biomedical Engineering; Economics, Finance and Operations & Information Management (2); Finance and Accounting (2); Consumer Psychology; Economics and Finance, Materials and Engineering; Economics, Computer Science; Economics, concentration in marketing; Economics, Economics, Finance and Marketing; Economics, Finance, Operations and Information Management, International Studies and Business, French Studies; Economics, Finance; Chemical and Biomolecular Engineering; Economics, Marketing & Operations Management; Near Eastern Languages and Civilizations, Modern Hebrew and Arabic Studies; Economics; Management and Technology; Finance & Management Concentrations; Finance and Business Operations; Finance and Strategic Management; Finance, Bio-engineering; Finance, Operations and Information Management; Finance, Operations Management; Healthcare Markets, Pre-Medical; International Relations and Affairs; Life Sciences; Global Impact Investing, Operations Management; Mechanical Engineering; Not Stated; Political Science; Political Science and Economics; Marketing Management

Science, Technology and Society (6); Human Biology (5); Economics (4); Management Science & Engineering (4); Mechanical Engineering (2); Bioengineering; Comparative Studies in Race and Ethnicity; Computer Science; Earth Systems; Economics; International Relations; Electrical Engineering; Engineering, Architectural Design; Human Biology – Immunology; International Relations; International Relations; International Relations and Economics; Mathematical and Computational Science; Political Science and Government; Public Policy Analysis; Urban Studies

Economics (8); History (4); Ethics, Politics and Economics (3); American Studies; Applied Physics; Computer Science and Economics; Economics and Mathematics; Economics, Environmental Studies; English; Ethics, Politics & Economics; Ethics, Politics & Economics; Global Affairs; Global Affairs; Global Affairs and Economics; Global Affairs and Political Science; History of Art; Mechanical Engineering; Molecular Biophysics and Biochemistry; Not Stated; Political Science

Economics (5); Not Stated (Woodrow Wilson School of Public and International Affairs) (4); History (3); Operations Research & Financial Engineering (3); Applied and Computational Mathematics, Electrical Engineering; Comparative Literature; Health Policy, Public & International Affairs, Environmental Studies, Pre-Medical, Chemical Engineering; Mechanical and Aerospace Engineering; Not stated; Not Stated (Public and International Affairs, focus on public health policy); Politics, Near Eastern Studies; Psychology; Public and International Affairs

Economics (4); Public Policy (3); Biology; Biomedical Engineering and Computer Science, Pre-Medicine / Pre-Medical Studies; Biomedical Engineering, Electrical and Computer Engineer;





Duke University (cont'd)

UNDERGRADUATE DEGREE / MAJOR

Chinese Studies and Biology; Computer Science and Mathematics; Economics, Finance, Philosophy, Mechanical Engineering; Economics, Mathematics; Electrical and Computer Engineering; History; Mechanical Engineering; Neuroscience; Political Science and Public Policy; Political Science, Markets and Management Studies; Program II: Global Health, Diseases, Demographics and Determinants; Psychology; International Comparative Studies; Science in Engineering, Biomedical Engineering

Dartmouth College 20 Economics (5); History (2); Economics and Psychology; Economics and Public Policy;

> Economics, Government; Economics, Mathematical Science; Engineering Sciences, Chemical Engineering, Engineering; English; Geography modified with Economics; Human Geography (International Development); Mathematics and Economics; Mechanical Engineering; Medical

Anthropology; Physics, Mathematics; Romance Languages

Cornell University 18 Applied Economics & Management (3); Chemical Engineering (3); Applied Economics and

> Sciences, Natural Resources; Applied Economics and Management; Engineering Physics. Business; Finance; Government; Information Science - Natural Environmental Systems Analysis;

Labor and Industrial Relations; Mechanical and Aerospace Engineering; Mechanical

Engineering; Not stated; Operations Research & Engineering; Policy Analysis and Management

University of Notre Dame 18 Finance (6); Mechanical Engineering (2); Art History and American Studies; Finance and

Economics; Finance and Mathematics; Finance, General; Economics; Electrical Engineering; Finance; Mathematics and Economics; Political Science; Political Science and Government

Brown University 15 History (2); Applied Mathematics, Biology; Business Economics; Chemical Engineering;

Economics; Economics, Latin American & Caribbean Studies; Economics, Sociology; History of Medicine & Pre-Medical Studies; Literature and Cultures in English; Mathematics, Chemistry; Not Stated; Physics, Applied Mathematics and Economics; Political Science and Government,

Applied Mathematics – Economics; Public Policy and American Institutions

Massachusetts Institute of Technology 15 Chemical Engineering (4); Mechanical Engineering (3); Biological and Chemical Engineering;

> Biological Engineering; Chemical Engineering and Chemistry; Civil and Environmental Engineering; Material Science and Engineering; Mathematics with Computer Science; Mechanical Engineering, Product Development; Mechanical Engineering and Aerospace

Engineering

University of Texas 15 Chemical Engineering (3); Aerospace Engineering; Architectural Engineering; Business and

> Finance; Finance and Financial Management Services; Biomedical Engineering; Business, History; Journalism; Mechanical Engineering; Petroleum Engineering; Petroleum Engineering,

Business; Economics, History; Mathematics

Columbia University 14 Economics (3); Biochemistry; Computer Engineering; Computer Science and Economics;

> Economics and Mathematics; Financial Engineering; Industrial Engineering; Industrial Engineering and Operations Research: Neuroscience and Behavior: Operations Research:

Political Science; Psychology

Georgetown University 14 Foreign Service, Science, Technology and International Affairs (2); International Economics (2);

Finance & Marketing; Accounting and Finance; Finance; Doctor of Medicine; Foreign Service and

International Affairs; Foreign Service and International Economics; International Political Economy; Not Stated (BSBA); Political Economy; Foreign Service, International Politics

Economics (2); Finance and Accounting; Finance and Economics; Finance and General New York University 13

Accounting; Finance and Marketing; Finance, Actuarial Science; Not Stated (3); Economics and

Political Science; History, Spanish; Individualized Study





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Northwestern University 13 Economic

Indian Institutes of Technology 12

United States Naval Academy 12

University of Virginia 12

Univ. Illinois at Urbana-Champaign 11

Washington University - Saint Louis 11

University of California – Berkeley 10

University of Michigan 10

Univ of North Carolina at Chapel Hill 10

University of Southern California 8

Vanderbilt University 8

Wellesley College 8

Williams College 8

Boston College 7

Brigham Young University 7

UNDERGRADUATE DEGREE / MAJOR

Economics (2); Mathematical Methods in the Social Sciences (2); Business Institutions, Political Science, International Studies, Integrated Marketing Communications; Chemical Engineering; Comparative Literature; Economics, History and Business Institutions; Economics, Mathematical Methods in the Social Sciences; Environmental Science, Economics; Industrial Engineering; Political Science, Business, Marketing; Radio/TV/Film

Chemical Engineering (2); Electrical Engineering (2); Applied Geology; Biotechnology;

Mechanical Engineering; Naval Architecture and Ocean Engineering; Not stated (3); Technology

Economics (5); Quantitative Economics (2); Aerospace Engineering; Applied Mathematics;

Economics, Arabic; Political Science; Mechanical Engineering;

Business / Commerce; Commerce; Commerce, Finance Concentration; Commerce, Global Development Studies; Economics; Global Development Studies, Social Enterprise; International Economics; International Economics, Global Development Studies; Mechanical Engineering; Not

stated (Bachelor of Commerce); Political Economy; Systems Engineering

Finance and Accounting (3); Accountancy; Aerospace Engineering; Aerospace Engineering and Computer Science; Management; Bioengineering; Chemical Engineering, Environmental

Economics and Law, Mechanical Engineering, Systems Engineering and Design

Anthropology; Art History and Archaeology, Marketing; BBA; Biomedical/Medical Engineering, Healthcare Management; Economics; Economics and Strategy; International Development and Global Health Systems; Economics, International Studies; Economics, Mathematics; Mechanical

Engineering; System Science and Engineering, Engineering; Systems Engineering

Economics; Economics and Statistics; BBA (2); Computer Science; Psychology; South and Southeast Asian Studies; Business Administration, and Operations Research / Management Science; Business Administration, Economics; Statistics and Business Administration

Chemical Engineering (2); Biochemistry; BBA (3); Management; Industrial and Operations

Engineering; Economics, Organizational Studies; Not Stated

Anthropology and Global Studies; BBA (3); Management; Political Science; Consulting and

Marketing; Computer Science; Economics; International Business

Economics; BBA (2); Accounting; International Relations; Electrical Engineering; Industrial and

Systems Engineering; Not Stated (BS)

Economics, Financial Economics, Corporate Strategy (2); Communication of Science and

Technology; Economics; Economics, Finance, Corporate Strategy; Mathematics; Mechanical

Engineering, Engineering Management; Sociology, Spanish

Economics (4); Computer Science, East Asian Studies; Economics and Chinese; Economics,

Political Science: Mathematics

Arabic Studies and History; Chemistry and French Literature; Economics; Economics,

Psychology; English and Biology; History; Mathematics; Mathematics and Chinese

Accounting, Finance, Information Systems; Computer Science, Economics & Mathematics;

Economics; Finance and Philosophy; Finance, Information Systems; Management; Political

Science;

Accounting (2); Business Management: Strategy; Economics; Economics, Business Strategy;

Economics, Business Strategy, International Development; Mechanical Engineering





U.S. Military Academy at Westpoint 7

University of Cambridge 7

Georgia Institute of Technology 6

Indiana University 6

McGill University 6

Northeastern University 6

Universidad de Los Andes 6 University of Chicago 6

Imperial College London 5 Purdue University 5

University of British Columbia 5

American University of Beirut 4

Amherst College 4 Emory University 4 Peking University 4

Queen's University 4 Rice University 4

Tufts University 4

Universidade de Sao Paulo 4 University of Georgia 4

University of Kansas 4 University of Toronto 4

Offiversity of Toronto 4

University of Wisconsin – Madison 4

Bates College 3

Chulalongkorn University 3

Colgate University 3

Fundação Getulio Vargas 3

Howard University 3

Michigan State University 3

Pontificia Universidad Catolica de Chile 3

UNDERGRADUATE DEGREE / MAJOR

Computer Science; Economics and Chinese; Engineering Management; Mechanical Engineering; Military History, Economics; Nuclear Engineering; Systems Engineering

Economics (2); Chemical Engineering; Chemical Engineering via Engineering; Law; Mechanical Engineering; Medical Clinical Sciences

Mechanical Engineering (2); Chemical and Biomolecular Engineering; Computer Science; Industrial Engineering; Material Science and Engineering;

Economics, Communication and Culture; Finance and Accounting; Finance and Supply Chain Management; Finance, Accounting, French; Marketing, Entrepreneurship & Corporate Strategy; Economics - Mathematics. Finance

Mechanical Engineering (2); Chemical Engineering; Finance and Entrepreneurship; Labor and Industrial Relations; Political Science and Economics

Civil Engineering; Management; Electrical and Electronics Engineering; Industrial Engineering; Mechanical Engineering; Physics

Economics (4); Industrial Engineering; Industrial Engineering, Operations Research Economics; Economics and Law; Economics, Environmental Studies; Not Stated; Political Science; Political Science and Government

Civil Engineering (2); Chemical Engineering; Mechanical Engineering; Not Stated Mechanical Engineering (2); Accounting, Accounting / Management, Finance; Biomedical Engineering; Computer Science;

Accounting and International Business; Accounting, Commerce; Finance; Finance Concentration; Literature, Integrated Engineering, Biomedical/Medical Engineering Computer and Communication Engineering (3); Civil and Environmental Engineering

Computer Science; Economics; English; Not Stated

Economics, Finance; Economics; Economics, Global Health; Psychology and Behavioral Economics Biological Science; Economics, CCER; Economics, Public Policy Analysis; German Language and Literature, Economics

Civil Engineering; Commerce; Geological and Earth Sciences / Geosciences; Mining Engineering Bioengineering and Biomedical Engineering; Cognitive Sciences, Economics; Mathematical Economic Analysis; Mechanical Engineering

Economics; History, Film; Mathematics, Computer Science and Political Science; Mechanical Engineering, Entrepreneurial Leadership

BBA (2); Industrial Engineering; Naval Architecture and Engineering

Geography; Finance and Int'l Business; Mathematics; Mathematics and Statistics, Economics Mechanical Engineering (2); Accounting; Finance;

Electrical and Computer Engineering; Engineering Science (2); Mechanical Engineering

Industrial Engineering; BBA, Finance, Investment and Banking; BBA, International Business; Finance

Economics; Mathematics, Economics; Psychology

Financial Analysis & Investment; Information & Communication Engineering; Metallurgical Engineering Economics & Political Science; Economics & International Relations; Mathematics & Economics

BBA (2); Economics;

BBA, Finance; Economics; English

Economics, Health Studies; Finance and Economics; Mechanical Engineering, Economics



Industrial Engineering (2); Civil Engineering;



Rutgers University 3

Shri Ram College of Commerce 3

The American University in Cairo 3

UCLA 3

Universidad Torcuato di Tella 3

University of Arizona 3

University of Maryland College Park 3

University of Pittsburgh 3 University of South Carolina 3 University of Western Ontario 3

Western University 3

American University 2 Bilkent University 2

Birla Institute of Technology and Science 2

Bowdoin College 2

California State University - Los Angeles 2

Carnegie Mellon University 2 Claremont McKenna College 2 College of the Holy Cross 2

Davidson College 2
Delhi University 2

Drexel University 2

Escola Politécnica da USP 2

FGV - Fundação Getulio Vargas 2

Haverford College 2 Hebrew University 2

HKUST 2

Instituto Tecnologico de Buenos Aires 2

Intégrale 2

ITESM Monterrey 2
Johns Hopkins University 2

Korea University 2

Lehigh University 2

London School of Economics 2

Middlebury College 2

Nanyang Technological University 2

Ohio State University 2

Penn State University 2

Pomona College 2

Richard Ivey School of Business 2 Stockholm School of Economics 2

Technical University Munich 2

UNDERGRADUATE DEGREE / MAJOR

Finance (2); Economics; Commerce (2); Finance

Mechanical Engineering; Construction Engineering; BBA, Finance

Business Economics; Economics; Mathematics

Economics (2); Business Economics;

Finance (2); Finance, Economics and Entrepreneurship

Economics; Information Systems, Business; Kinesiology and Exercise Science

Bioengineering and Biomedical Engineering; Economics, Politics and Philosophy; Finance International/Global Studies & German; BBA, International Business and Finance; Not Stated

Actuarial Science; HBA; Not Stated

HBA (2); Not Stated BS

Economics; Economics, International Studies;

Computer Science; BBA

Computer Science; Information Systems

Asian Studies and History; Economics; Mathematics and Film Studies

BBA, Economics & Finance; Psychology, Sociology and Human Development

BBA, Finance and Entrepreneurship; Information Systems, Human-Computer Interaction

Environment, Economics and Politics; PPE and Economics

Biology; Economics, Spanish

Economics with Applied Mathematics Concentration; Political Science and Government

Commerce; Economics
Mechanical Engineering (2)

Computer Engineering; Electrical Engineering

Business; EAESP, Business Administration and Management

Economics; Mathematics Computer Science (2)

BBA, Finance & Management; Mechanical Engineering, General Business Management

Industrial Engineering (2)

Economics, Mathematics and Philosophy; Prépa CPGE - Option ECS

Biotechnology Engineer; International Business Biomedical Engineering; Electrical Engineering

BBA (2)

Accounting and Finance; Not Stated

Economics & Philosophy; Management Sciences, Operational Research International Politics and Economics; Political Science and Government

Accountancy and Business; Mechanical Engineering

Economics, Finance; BBA, Finance

Energy Engineering, Chemical Engineering; Finance

Economics; Philosophy Business Administration (2)

Business and Economics; Economics

Mechanical Engineering; Technology Management





Trinity College, Dublin 2

United States Air Force Academy 2 Universidad de San Andrés 2 Universidad del Pacifico 2 Universidad Iberoamericana 2

Universita Comerciale 'Luigi Bocconi' 2

Universitat St. Gallen 2

University of Cape Town 2 University of London – SOAS 2

University of Melbourne 2

University of Sydney 2 University of Tokyo 2

University of Waterloo 2 Villanova University 2

Virginia Tech 2

Washington and Lee University 2

American University in Bulgaria 1 Angelo State University 1

Ateneo de Manila University 1

Auburn University 1

Babson College 1

Belthune-Cookman University 1

Bogaziçi University 1

Boston University 1

Budapesti Corvinus Egyetem 1 California Institute of Technology 1

California institute or recrinology

Calvin College 1
Carleton College 1

Case Western Reserve University 1

CIDE Mexico A.C. 1

CEFET de Minas Gerais 1 Chalmers University of Technology 1

Colby College 1

Colorado College 1

Colorado State University 1

Covenant University 1

Cummings College of Engineering 1
Delft University of Technology 1

Denison University 1

Ecole Polytechnique 1

ESCM 1

ESCP Europe 1

UNDERGRADUATE DEGREE / MAJOR

Economic & Social Studies, Economics; Management Sciences & Information Systems

Economics, Political Science and Spanish; Mathematics Economics; Enterprise Administration, Business Administration

Business Engineering; Economics

Chemical Engineering; Industrial Engineering

BBA and Management; Finance

BBA (2)

Economics; Finance and Accounting

History; Japanese

Chemical and Biomolecular; Mechanical Engineering

Economics; Finance and Laws Architecture; Finance, Economics

B Math, Actuarial Science and Finance; Not Stated Chemical Engineering; BBA, Accounting, Finance Chemical Engineering; Mechanical Engineering

Business Administration, Politics; Commerce, Accounting and Business / Management

Economics Finance

Management Engineering

Finance

Business Administration and Management

Accounting Economics

International Relations and National Securities Studies

BBA and Management, Management Theory

Mechanical Engineering, Business Economics Management

Business - Marketing Concentration

International Relations
Electrical Engineering

Economics

Civil / Industrial Engineering Automotive Engineering International Studies

Economics

Chemical and Biological Engineering

Engineering

Electronics & Telecommunications

Applied Physics Economics

Mathematics, Physics, Energy International Financial Strategy

Management





FEA USP 1

Florida Agricultural & Mechanical Univ. 1

Florida State University 1 FOM Hochschule 1

Franklin W. Olin College of Engineering 1

Fudan University 1

Georgia Southern University 1

Grenoble Institute of Technology 1

Hamilton College 1

IQS 1

Isenberg School of Management 1

Jaypee Inst. of Information Technology 1

Juniata College 1

KAIST 1

Kenyon College 1

Kettering University 1 King's College London, 1

Koç Universitesi 1

KU Leuven 1

Kyiv National Economics University 1

Kyoto University 1 Lancaster University 1

Lomonosov Moscow State University 1

Louisiana State University 1

Marquette University 1 McMaster University 1

Miami University 1

Middle East Technical University 1

Monash University 1

Morehouse College 1

Mount Holyoke College 1

National Taiwan University 1

National Technical University of Athens 1
Pontificia Universidad Catolica Argentina 1

Pontificia Universidade Catolica – Rio 1

R.A. Podar College 1

Rennselaer Polytechnic Institute 1

Rikkyo University 1

Ritsumeikan University 1

Rose-Hulman Institute of Technology 1

RWTH Aachen University 1

Santa Clara University – Leavey 1

UNDERGRADUATE DEGREE / MAJOR

Economics

BBA

Economics, Finance

International Management

Electrical and Computer Engineering

Economics

BBA, Finance

Industrial Engineering, Supply Chain, Business and Management

Economics

Industrial Technologies Engineering

Sports Management

Computer Science and Engineering

Biology

Chemical & Biomolecular Engineering, Management Science

Economics

Mechanical Engineering
Maths and Physics

Industrial Engineering

Electrical and Electronics Engineering

International Economy
Integrated Human Studies

Finance Physics Finance

Mechanical Engineering
Global Health Specialization

Accounting

Industrial Engineering

Finance, Mechanical Engineering

Economics

Economics and Mathematics BBA and Management

Electrical and Computer Engineering

BBA

Economics Commerce

Industrial Engineering

Japanese Law

Law

Optical Engineering

Industrial Engineering, BBA

Marketing





Seoul National University 1

SGH Warsaw School of Economics 1 Singapore Management University 1

Smith College 1 St. Olaf College 1

State University of Management 1

Stellenbosch University 1

Syracuse University - Maxwell / Whitman 1

Technion - Israel Institute of Technology 1

Telecom ParisTech 1
Texas A&M University 1

Thammasat University 1
The College of William and Mary 1

The George Washington University 1

Tuskegee University 1 Union College 1

United Arab Emirates University 1

Universidad Anahuac 1

Universidad Carlos III de Madrid 1

Universidad de Lima 1 Universidad de Oviedo 1 Universidad de Valencia 1

Universidad ORT Uruguay 1

Universidad Pontificia Comillas 1 Universidade Federal da Bahia 1

Universidade Federal de Minas Gerais 1 Universidade Federal Fluminense 1

Università di Blologna 1

Universitat Politècnica de Catalunya 1

Université Paris X Nanterre 1 University College Maastricht 1

University of Alberta 1
University of Balamand 1

University of California - Santa Barbara 1

University of Cincinnati 1

University of Colorado Boulder - Leeds 1

University of Connecticut 1

University of Durham 1 University of Edinburgh1

University of Florida 1

University of Int'l Business and Economics 1

University of Ioannina 1

UNDERGRADUATE DEGREE / MAJOR

BBA

International Economics, International Business Management, Finance, International Trading Track

Psychology and Economics

Economics, Finance International Business Accountancy and Law

Economics, Finance and Accounting

Electrical, Electronics and Communications Engineering

Engineering

Chemical Engineering

BBA, Finance

Economics, Finance

International Affairs, Conflict and Security

Chemical Engineering Managerial Economics

Electrical and Electronics Engineering

Industrial Engineering

BBA, LLB

Industrial Engineering

Industrial Technology Engineering Bachelor of Laws and BBA Accounting and Finance

BBA

Industrial Engineering Administration, Finance Civil Engineering Energy Engineering

Industrial Engineering, Mathematics
DEUG Applied Mathematics

Maths and Life Sciences

Finance

Aerospace Engineering

Psychology

Industrial Management

Not Stated

Finance, Political Science

Electrical Engineering, General Engineering

International Relations and Affairs

Accounting and Finance; Chemical Engineering

Finance

Mathematics, Statistics and Business Research





University of Kent 1

UNDERGRADUATE DEGREE / MAJOR

Accounting & Finance and Economics

University of Lagos 1 Chemical Engineering
University of Manchester 1 History and Social Sciences
University of Manitoba 1 Accounting and Finance
University of Massachusetts, Amherst 1 Mechanical Engineering

University of Miami 1 Management Science, Finance, Mathematics

University of Minnesota – Carlson 1 Business, Finance, Design

University of Mississippi 1 BBA, Economics, Manufacturing Engineering

University of Mumbai 1 Management Studies

University of Nebraska – Lincoln 1 Communication Studies and Political Science

University of New South Wales 1 Bachelor of Commerce - Finance, Bachelor of Laws - Finance

University of Nottingham 1 French and Film
University of Oklahoma 1 Chemical Engineering
University of Oxford 1 Theology

University of Paderborn 1 International Business

University of Pune 1 Biotechnology
University of Queensland 1 Finance (Bachelor of Laws / Bachelor of Commerce)

University of St. Gallen 1 Not Stated

University of Thessaly 1

University of Vermont 1

Vasavi College 1

Computer Engineering
Political Science
Engineering
Economics

Virginia Military Institute 1 Physics, Applied Mathematics

Wake Forest University 1 Finance

Warsaw School of Economics 1 Finance and Accounting

Waseda University 1 Finance, International Marketing Management and Cross-Cultural Management

William & Mary 1 Mathematics, BBA, Finance

William Carey University 1 Mathematics

Wisconsin School of Business 1 BBA, Finance, Risk Management & Insurance

Yonsei University 1 Mechanical Engineering

York University – Schulich 1 iBBA, Finance

Zhejiang University 1 Mechanical Engineering



FORTUNA ADMISSIONS Feeder Companies - Harvard MBA Class of 2020

INSTITUTION (# Admits) PRE-MBA POSITION

McKinsey & Co. 41 Associate (8); Business Analyst (8); Consultant (7); Engagement Manager (7);

Senior Business Analyst (5); Chief of Staff; Investment Analyst, MIO Partners;

Junior Associate; Junior Engagement Manager; Office of the Global Managing Partner;

Risk & Operations Manager, MIO Partners

Boston Consulting Group 36 Consultant (26); Associate (6); Senior Associate (4)

Bain & Co. 27 Consultant (19): Senior Associate Consultant (6): Associate Consultant;

Senior Consultant / Case Team Leader

Goldman Sachs 14 Associate (4); Investment Banking Associate (2); Principal Investment Area Associate (2);

Corporate Treasury Analyst; FX Product Manager; Growth Equity – Investor; Investment Banking Analyst; Mortgage Associate - Securities Division; Private Equity Associate

US Navy 12 Acquisition Program Project Manager; Anti-Submarine Warfare Tactics Instructor;

Assistant Combat Direction Center Officer; Command Assessment Manager, Surface Warfare Officer School; Contracting Officer; Country Desk Officer: UK, France, Norway, Iceland; F-18 Training Officer; Fighter Pilot; Pilot and Strike Fighter Tactics Instructor; Lieutenant, USS North Dakota; Officer; Program Manager; Reactor Electrical Division Officer; Staff Officer, US Fifth Fleet; Surface Warfare Officer; Quality Assurance Officer

US Army 12 Company Commander (2); Troop Commander (2); Communications Officer; Deputy

Division Aviation Ops Officer; Engineer Training Developer; Executive Officer; Finance & Logistics Officer; Foreign Affairs Officer; Leadership Instructor, US Army Candidate

School; Operational Theater Manager - NATO HQ Afghanistan

Uber 11 Business Development Associate; Head of Global Accessibility Policy; Head of Strategy &

Planning, Northeast US; Lead, People Analytics; Senior Central Operations Manager - Uber Eats; Senior Manager, Launch and Strategy – Uber Eats; Senior Operations and Logistics Manager; Senior Software Engineer; Strategy & Optimization Manager, Product

Platform; Strategy & Planning - MEA; Strategy and Planning Manager

Google 9 Lead Mentor at Google Launchpad Accelerator Program; Manager, Strategy & Business

Operations; Product Manager; Product Marketing, Strategy & Corporate Development; Program Manager – AI; Strategy & Operations - Product Marketing Manager (EMEA);

Program Lead; Strategy & Operations Lead; Software Engineer Deep Mind

Accenture 8 Management Consultant (2); Strategy Consultant (2); Business Strategy Analyst;

Business Strategy Consultant; Consultant; Digital Strategist & Product Manager;

Morgan Stanley 8 Associate (2); IB Associate (2); PE Associate (2); IB Analyst; Rates Trading Associate

ExxonMobil 8 Associate Analyst; Contact Engineer; Facilities Planner; Lead Cost Engineer; Natural Gas

Trader - XTO Energy; Olefins Process Improvement Engineer; Project Manager -

Environmental Services; Regional Public and Government Affairs

Deloitte 8 Senior Consultant (4); Associate - M&A; Consultant; Manager, Audit Public; Strategy and

Operations, Consulting

Advent International 7 Private Equity Associate (6); Investment Professional

Apple 7 Engineering Program Manager; Global Supply Manager; Hardware Engineer; iPad

Product Design Engineer; Senior Design Engineer; Senior Hardware Design Engineer;

Worldwide Product Marketing - iPhone Business Manager





Shell 5

GE 4

PRE-MBA POSITION

Microsoft 6 Program Manager II (3); Consultant; Mechanical Engineer II; Program / Product Manager

Commercial Advisor; Contract Manager; Flow Assurance Engineer; Process Technologist;

Solvents Advisor Americas

The Blackstone Group 5 Private Equity Associate (4); Associate

Bank of America Merrill Lynch 4 Associate (2); Enterprise Strategic Initiatives Associate; Investment Banking Associate

BlackRock 4 Associate (2); Product Manager; Risk & Quantitative Analyst – Alternatives

Warburg Pincus 4 Associate; Investment Professional; Private Equity Associate; Senior Associate

Clinton Health Access Initiative Inc 4 Associate - Global Malaria; Lead Consultant, Node Commercialization;

Malaria Senior Program Associate; Technical Advisor

Facebook 4 Client Partner, Publisher Sales; Client Solutions Manager; Data Analyst; Project Manager

GE Global Growth Team; GE Capital Investment Analyst; GE Digital Software Engineer;

GE Renewable Energy APAC Product Finance Leader

Harvard Business School 4 Research Associate (3); Strategic Planning Analyst

Hellman & Friedman 4 Associate (3); Investment Professional;

IFC 4 Investment Analyst (4)

J.P. Morgan Chase 4 Associate (3); Senior Associate - Strategy

Jet.com 4 Product Manager (2); Senior Product Manager; Associate Product Manager;

KPMG 4 Senior Associate (2); Manager Global Strategy Group; Senior Advisor - Audit & Risk

Netflix 4 Manager, Content Strategy & Analysis (2); Content Strategy;

Manager, EMEA Market Strategy & Analysis

Tesla 4 Associate Manufacturing Engineer; Associate, Business Ops and Finance; Business Ops

& Finance - Engineering R&D; Residential Energy Marketing & Customer Experience

TPG Global 4 Associate (2); Business Development & Funding Associate; Investment Professional

Abbott 3 Chief of Staff; Head, Licensing & Acquisitions; Process Engineer

American Securities 3 Private Equity Associate (2); Senior Associate

Amazon 3 Instock Manager; Product Manager, Private Brands; Snr Product Manager, Smart Home

Bain Capital 3 Private Equity Associate (3)

Baker Hughes (GE Company) 3 Field Engineer - Wireless Services; Pricing & Commercial Finance Manager – Digital;

Senior Lead Logging Engineer

Chevron 3 Lead Process Automation Engineer; Subsea Well Intervention Engineer; Process

IBM 3 Managing Consultant - Capital Markets and Blockchain; Senior Consultant - Forecast &

Logistics; Lead Data Scientist and Consultant

Johnson & Johnson 3 Senior Financial Analyst (2); Brand Management

KKR & Co. 3 Associate; Private Equity (2)

L Catterton 3 Chief of Staff; Senior Associate; Associate

OLX Group 3 Head of Global Products Strategy; Junior Product Manager; Monetization Manager

Procter & Gamble 3 Assistant Brand Manager; Electrical Engineering Leader; Market Strategy and Planning

Senior Finance Manager, North America Gillette





INSTITUTION (# Admits) PRE-MBA POSITION

Samsung 3 Manager; Design Strategist, Corporate Design Center; Assistant Manager

Saudi Aramco 3 Head of Global Downstream Outlook; Strategy & Marketing Advisor; Supervisor, Idea Lab

Carlyle Group 3 Associate (3)

Walt Disney Company 3 Manager, Consumer Insights; Senior Analyst - Global Business Devt, Parks & Resorts;

Senior Analyst, Corporate Finance

A.T. Kearney 2 Management Consultant; Manager

AEA Investors LP 2 Private Equity Associate (2)

Alibaba Group 2 Media Investment Manager; Senior Manager, Business Devt & Strategic Partnerships
American Express 2 Manager, Investment Strategy - Amex Digital Labs; Manager, Plum Card Product Mgmt

Ares Management 2 Associate; Real Estate Private Equity Associate

Berkshire Partners 2 Associate; Private Equity Associate

Bloomberg LP 2 Key Enterprise Relationship Manager; R&D Engineer

Canadian Natural Resources Ltd (CNRL) 2 Lead Engineer; Geologist

Capital One 2 Chief of Staff; Senior Business Analyst

Charlesbank Capital Partners 2 Associate (2)

Cipla 2 Manager Corporate Strategy; Senior Manager, CEO's Office

Clayton Dubilier & Rice 2 Associate (2)

Compass Group Asset Management 2 Global Business Development Associate and Product Manager

CrossBoundary 2 Associate Principal; Investment Associate
Cure.Fit 2 Entrepreneur - Founding Team Member (2)

CVS Health 2 Advisor (2)

Delta Airlines 2 Market Group Manager; Specialist - Transatlantic Network Strategy
Dropbox 2 Product Marketing Manager; Solutions Architect & Product Specialist

Eli Lilly and Company 2 Consultant R&D Finance; Senior Associate, Brand Marketing

Emerging Capital Partners 2 Investment Professional; Senior Associate

Epic 2 Director of Data Analytics Administrators (Hosting Division); Technical Support Engineer

Golden Gate Capital 2 Associate (2)
Gympass 2 Project Manager (2)

H.I.G. Capital 2 Private Equity Associate (2)

Harry's Inc. 2 Financial Planning & Analysis Manager; Senior Manager, Strategy and Corporate Devt

Hulu 2 Content Acquisition; Manager, Content Planning and Analysis

IDinsight 2 Associate; Senior Associate

Keystone Strategy 2 Consultant (2)

Kraft Heinz Company 2 Financial Analyst, WC & OFCF; Project Manager

Lazada Group 2 Head of Digital Selle Services; Head of Strategy and Planning

LinkedIn 2 Business Operations; Product Marketing Manager

Massachusetts General Hospital 2 Clinical Research Coordinator; Research Engineer - Orthopedic Surgery

National Basketball Association (NBA) 2 Assoc. Manager, Global Partnerships; Assoc. Manager, Marketing & Content Creation

NBC Universal Media 2 Manager; Associate Manager, Marketing Analytics

Oscar Health 2 Director, Business Team; Senior Director

PayPal 2 Senior Corporate Strategy Analyst; Strategy Analyst

Primavera Capital 2 Analyst (2)





PRE-MBA POSITION

RBC Capital Markets 2 Associate, Investment Banking; Senior Associate, Equity Research

Riverstone Holdings 2 Private Equity Associate (2) Strategy& 2 Senior Associate; Associate

Sycamore Partners 2 Associate (2)

TA Associates 2 Growth Equity Investor; Investment Professional

Thumbtack 2 Analytics Associate; Product Analytics

Unilever 2 Global Associate Brand Manager; Management Trainee, Project Leader

US Air Force 2 MQ-9 Instructor Pilot; Captain - Operations Officer

US Marine Corps 4 Captain; Infantry Officer; Intelligence Officer; Weapons and Tactics Instructor Vista Equity Partners 2 Marketing & Investor Relations (Office of the CEO); Private Equity Associate

Warby Parker 2 Senior Manager, Strategy and Corporate Devt; Senior Strategy Manager, Customer Experience

160th Special Operations (Airborne) 1 Regiment Fielding Officer

42 Technologies Inc. 1 Entrepreneur

7 Days - ETPA America 1 Chief Operating Officer

Accion Systems Inc. 1 Chief of Staff

Adage Capital Management 1 Equity Research Associate

AECOM 1 Investor Relations
African Capital Alliance 1 Senior Associate

AGIC Capital 1 Associate

AIG 1 Strategy & Innovation, Senior Associate
Air Force Special Operations Command 1 Combat Aviation Advisor / Instructor Pilot

Allen & Company 1 Associate

Ambulnz 1 Director of Strategic Planning

AngelList 1 Analyst

Anheuser-Busch InBev 1 Senior Associate Brand Manager

Apax Partners 1 Associate

Applied Predictive Technologies 1 Business Consultant AppNexus 1 Solutions Consultant

Arcadia Funds 1 Investor

Ardian 1 Private Equity Analyst
Argo Ventures 1 Investor, Founding Team

Artur'In 1 Entrepreneur (Co-founder and CMO)

AstraZeneca 1 Forecasting Manager for Women's Oncology
Auris Health 1 Team Lead - Instruments R&D Engineer

Aurora Capital Partners 1 Private Equity
AVALT 1 Associate

Avant 1 Business Analytics & Data Science

Babylon Health 1 Strategy and Partnerships Lead – International Bank ABC 1 Chief Operating Officer - Bank ABC Neobank

Barclays Assistant Vice President
Baring Private Equity Asia 1 Investment Associate





PRE-MBA POSITION

Bayer 1

Beryl Labs Africa 1 Bharti Enterprise 1

BHP 1

BIA Kunststoff und Galvanotechnik 1

Blend 1 Boats Group 1 Boeing 1

Bollore Logistics 1

Bombas 1

Braskem 1

Booz Allen Hamilton 1

Boston Scientific 1

Breville Australia 1

BRF 1

Bridgespan Group 1

Brigham & Women's Hospital 1

Brightcove 1

Bringham and Women's Hospital 1

British American Tobacco 1 Brown Brothers Harriman 1

Brown University 1

BTM Consulting Group 1

Cairn Oi & Gas 1

Call9 1

Cambridge Associates 1

Capital Dynamics 1

Capital Group / American Funds 1 Cargill 1

Casper 1 Celgene 1

Centerbridges Partners 1

Charles River Associates 1 Chelsea High School 1

Chevron Phillips Chemical Company 1

China Euro Vehicle Technology AB 1

Citadel 1 Citi 1

Citizen Schools 1

City of Boston 1 City of Detroit - Housing & Revitalization Dept 1 Brand Manager Coppertone / Bayer Brazil

Entrepreneur, Managing Director and Founder Manager - Group Funding and Investments

Business Development, Copper Exploration

Product Manager

Head of Product Management, Consumer Experience General Manager of FSBO, Websites and Inside Sales

Test Engineer in Airplane Development (777X)

Head of Customers Solutions

Director of Finance

Associate

Manager II, Accounting & Financial Reporting

HR Business Partner

European Project Manager

Head of Growth

Consultant

Internal Medicine Resident

Vice President, Product Marketing and Strategy

Physician

Global Brand Manager Private Equity Associate

Brown University Endowment - Senior Investment Associate

Manager

Lead Petroleum Engineer

Project Manager

Associate Investment Director

Associate, Clean Energy and Infrastructure Private Equity

Investment Professional Senior Wheat Manager

Acquisition Marketing, Senior Manager

Manager, Business Development & Global Alliances

Private Equity Associate

Simulation Team Leader / Virtual Vehicle Architect

Associate

Math Department Chair and AP Calculus Teacher

Project /Operations Engineer

Senior Associate

Foreign Exchange Investor Sales Associate

Strategy Associate Mayor's Office

Development Specialist





INSTITUTION (# Admits) PRE-MBA POSITION

Cityblock Health 1 Entrepreneur (Business Development & Operations, Founding Team member)

Cleveland Clinics 1 Senior International Program Administrator

Clifford Chance 1 Associate - Finance (Derivatives, Structured Finance, and Sovereign Debt Restructuring)

Center for Medicare and Medicaid Innovation 1 Health Insurance Specialist

Codorniu Raventos 1 Marketing Manager APAC, Middle East & Africa

COFCO International 1 Junior Trader

College Spring 1 Entrepreneur (co-Founder and CEO)

Colombian Ministry of Finance 1 Advisor to the Macroeconomic Policy General Office and Deputy Minister

Connect Health 1 Growth/UX/Analytics
Consen Sys 1 Global Strategic Initiatives

Contour Global 1 Associate

Control Risks 1 Data Analytics, Senior Consultant

Craftsy 1 Web Analytics Manager
Credit Suisse 1 Equity Research Associate

Crescent Capital Group 1 Investment Associate, Mezzanine Strategy

Crescent Petroleum Company 1

Crestview Partners 1

CrowdChange 1

CSM Bakery Solutions 1

Cue Ball Capital 1

Cummins Inc. 1

Senior Project Engineer

Private Equity Associate

Entrepreneur (Founder & CEO)

Customer Project Manager

Senior Associate, Investments

Product Innovation Engineer

Curriculum Associates 1 Management Development Associate

Dalberg Global Development Advisors 1 Senior Consultant

Dasra 1 Associate

David Yurman 1 Manager, Strategic Planning & Analysis

DaVita India 1 Project Lead

Delivery Hero 1 Director of Partner Management

Dell Technologies 1 Corporate Development Manager

Dentsu 1 Marketing Manager
Dept for Exiting the European Union 1 Senior Policy Advisor

Deutsche Bank 1 Investment Banking Associate

Diageo 1 Customer Marketing Manager - Commercial Strategy & Activation

Doblin 1 Senior Consultant

Dollar Shave Club 1 Senior Manager of Operations
DoorDash 1 Manager, Special Operations

Doosan Infracore 1 Assistant Manager, Digital Strategy Division

Dow Chemical Company 1 Strategic Marketing Specialist
Driver 1 Head of Product Operations
EagleTree Capital 1 Private Equity Associate

Eaton 1 Applications Engineer – Aerospace; Production Supervisor, Leadership Devt Program

Ecopetrol 1 Chief of Staff and Advisor to CEO





PRE-MBA POSITION

Edelman 1 Account Supervisor & Digital Strategist
EDUGILD 1 Mentor and Advisor to Selector Panel
Edusight 1 Entrepreneur (co-Founder / President)

EIG Atacama Management 1 Associate

Eleven James 1 Vice President, Head of Corporate Strategy and Development

Emerson 1 Product Marketing and Business Development

Emporio Commerce 1 Business and Process Analyst

Envoy Global 1 Enterprise Lead, Corporate Partnerships

ESP Properties 1 Director, Client Leadership

Ethiopian Agricultural Transformation Agency 1 Project Leader (World Food Programme Consultant)

Etsy 1 Manager of Finance

Even Responsible Finance 1 Head of Member Operations
Evolvere Capital 1 Private Equity Associate
ExpandED Schools 1 Co-Chair of Junior Board
EY 1 Senior Quantitative Consultant

EY-Parthenon 1 Consultant F-Prime Capital Partners 1 Investor

Fave 1 General Manager, Growth and Ops
FCA - Fiat Chrysler Automobiles 1 Advanced Powertrain Controls Engineer

Fiat Chrysler Automobiles 1 Engine Development Engineer
Fidelity Investments 1 Product Management / Fidelity Labs

First Cabin 1 Development Director

Flyrobe 1 Women's Wear Category Head, Founding Team

FlyTech Technology 1

Flywheel Sports 1

Fortune Magazine 1

Fountain 1

Freekle Education 1

Freelance 1

Freelance 1

Freelance 1

Associate

Associate Editor

Head of Operations

Growth and Marketing

Freelance UX Designer

Chief Marketing Officer

Fundação Lemann 1 People & Performance Coordinator

Fusion Media Group 1 Senior Marketing Group
Gamer Sensei 1 Head of Growth

Gap Inc. / Banana Republic 1 Senior Merchandiser
Gavi, The Vaccine Alliance 1 Strategy Manager

Genentech 1 Engineer - Early Stage Pharmaceutical Development

General Assembly 1 Product Manager, Credentials

General Atlantic 1 Senior Associate
General Mills 1 Senior Buyer

General Motors 1 Battery Development Engineer
Generation 1 Fellow at Generation Initiative





PRE-MBA POSITION

Genstar Capital 1 Private Equity Associate
GI Partners 1 Private Equity Associate

GIC 1 Assistant Vice President, Direct Investments Group

GLG 1 Manager, Strategic Projects

Global Health Strategies 1 Manager
Global Youth Mentorship Initiative 1 Entrepreneur

Gokada 1 Senior Financial Consultant
GoldPoint Partners 1 Investment Associate

Greenspring Associates 1 Associate

Grupo Breca 1 Associate of Value Creation

Grupo Pegasus 1 Senior Associate

GTCR 1 Private Equity Senior Associate

Guidebook Inc. 1 Product Manager Harry's Grooming 1 Head of Digital

Harvard Innovation Labs 1 Launch Lab and President's Innovation Challenge Coordinator

Harvard Management Company 1 Generalist Investment Associate
Harvard School of Public Health 1 Research Assistant / Data Analyst
HD Supply 1 Manager, Strategic Finance

Haalibaara 8 Life Cairman Institutions 4 — Futurus and

Healthcare & Life Sciences Institutions 1 Entrepreneur

Hellenic Navy 1 Petty Officer at Hellenic National Defense College
Hidden Harbor Capital Partners 1 Private Equity Associate, Portfolio Operations Lead

Holistic Growth Initiative 1 Project Developer (Real Estate Division)

Horizon Capital 1 Private Equity Associate

HR&A Advisors 1 Senior Analyst

Hunt Oil Company 1 Drilling Engineer / Supervisor

ICV Partners 1 Associate
IDEO 1 Org Design

iFly Indoor Skydiving 1 Director of Product Development

IMS Consulting Group 1 Analyst

Indorama Ventures 1 Assistant VP, Corporate Finance

Insight Equity 1 Associate

Instacart 1 Senior Operations Manager

Integral Corporation 1 Associate

International Monetary Fund 1 Research Analyst

Inverness Advisors 1 Technology Investment Banking

Investec Property 1 Analyst

Invitae 1 Manager, Commercial Operations
Iora Health 1 Manager, Financial Planning & Analysis
iRobot 1 Senior Electrical and Firmware Engineering

Ironwood Pharmaceuticals 1 R&D Strategic Planning Associate

Israel Defence Forces 1 Group Leader





PRE-MBA POSITION

ITC Limited 1 Assistant Brand Manager – Superia

Janssen Pharmaceutical Co. 1 Global Data Manager

JLL Partners 1 Private Equity Associate

John Deere 1 Lead Industrial Engineer

Johnson Controls 1 Solar and Distributed Energy Engineer
JUUL Labs 1 Strategy and Business Operations

KasZek Ventures 1 Investment Analyst

Kautex Textron 1 Global Program Manager - Textron Leadership Development Program

KAYAK 1 Senior Product Manager Kind 1 Strategy Associate

L'Oréal 1 Junior Product Manager at YSL Beauté

LATAM Airlines 1 Continuous Improvement Senior Manager, Engineering & Maintenance

Latham & Watkins 1 Associate

Latrigoyen y CIA 1 Nuevos Negocios (New Business)

Laura Mercier Cosmetics 1 Associate Manager - Global Marketing

Lazard 1 M&A Vice President

Learn Corporation 1 Chief Strategy Officer

Lee Equity Partners 1 Private Equity Associate

Lehrer Cumming 1 Director of Technical Services

Lemonade 1 Insurance Product Manager

LenddoEFL 1 Product Management, Design and Research

Leonard Green & Partners 1 Associate

Lexington-Fayette Urban County Govt 1 Senior Advisor to Mayor
LG Electronics 1 Marketing Manager
Lighter Capital 1 Underwriting Analyst

Lincoln International 1 Investment Banking Associate
Linden Capital Partners 1 Private Equity Senior Associate

Lockheed Martin 1Hardware EngineerLogMeIn 1Group Product LeadLok Capital 1Investment Professional

Lombard Investments 1 Associate

Lumos Helmet 1 Entrepreneur (co-founder / CTO)

Madison Dearborn Partners 1 Associate

Marine Corps Recruiting 1 Officer in Charge, Mountain Leader Program

Mars 1 Associate Director - Global Dove / Galaxy Product Innovation

Massachusetts Eye and Ear 1 Resident Physician

MassMutual Ventures 1 Associate

Matrix Consulting 1 Senior Consultant

Massachusetts Bay Transport Authority 1 Deputy Director of Financial Strategy
McGraw-Hill Education 1 Associate Director, Product Management

McMahon Associates 1 Project Engineer





INSTITUTION (# Admits) PRE-MBA POSITION

Media Matters for America 1 Senior Advisor, Chief of Staff

MediaLink 1 Director

Méliuz 1Strategy ManagerMellon Trench 1Entrepreneur

Mercado Libre 1 Planning Supervisor at Customer Experience Division

MetLife 1 Leadership Development Associate

MGM Resorts International 1 Project Manager, Strategic Initiatives and Corporate Sustainability

Michael Kors 1 Associate Manager, CRM

Microfinance Organization, BIG 1 CEO

Millenium Challenge Corporation 1 Program Officer

Mitsubishi Corporation 1 Corporate Venture Capital & Business Incubator at AI & IoT Initiatives Office

Mizuho Bank Europe 1 Project Manager and Strategic Planning Associate

Moonshot Academy 1 Consultant

Mooreland Partners 1 M&A Tech-focused Investment Banking

Morningside Technology Advisory 1 Employee

National Veterinary Associates 1 Senior Associate - Business Operations

NBK Capital Partners 1 Private Equity Analyst

Neon Ventures 1 Associate

NetEase 1 Senior BD Management / Product Manager

New Mountain Capital 1AssociateNew Stone Capital Partners 1Associate

New York Times 1 Senior Manager, Subscription Growth
Newfield Exploration 1 Senior Corporate Development Engineer
Nike 1 Process Engineer, Manufacturing Innovation
Northwestern Mutual Capital 1 Private Equity and Debt Investment Analyst

Nova Pioneer 1 Chief of Staff
Nucleus Vision 1 Head of Strategy

NxThera 1 Systems Engineering Manager

NYC Dept of Environmental Protection 1 Strategic Policy Advisor
Oak Hill Capital 1 Private Equity Associate
Oaktree Capital Management 1 Private Equity Associate
Obama Foundation 1 Chief of Staff, Program

OC&C Strategy Consultants 1 Consultant

Ocean Spray Cranberries 1 Senior Project Engineer

Office of Congressman Mark DeSaulnier 1 Staff Assistant & Legislative Correspondent
Office of the Mayor - City of Chicago 1 Advisor for Economic Development Policy

Oliver Wyman 1 Associate
One Love Foundation 1 Chief of Staff

One Medical Group 1 Senior Manager, Enterprise Business Intelligence

Open Society Foundations 1 Investment Associate
Otis Elevator Co. 1 Business Process Analyst





PRE-MBA POSITION

Oxbow Ventures 1 Associate/Head of Engineering

PACEMaker International 1 Entrepreneur (Founder)
PagerDuty 1 Product Manager II
Palamon Capital Partners 1 Associate Principal

Palantir Technologies 1 Research & Development, Engineering

Pampered Chef 1 Manager of Performance

Paradox Strategies 1 Consultant

Partners Group 1 Assistant Vice President

Peace Corps 1 Water, Sanitation and Hygiene Volunteer
Peloton Cycle 1 Senior Manager of Member Experience

PepsiCo 1 Senior Analyst

Perella Weinburg Partners 1 Analyst

Permira 1 Investment Professional
Pernod Ricard 1 Manager, Demand Planning

Perry Street House 1 Entrepreneur
Petrobras 1 Business Manager

Philips 1 Manager, Strategy, M&A and Partnerships
PIMCO 1 Vice President, Portfolio Manager
Pinterest 1 Growth Product Analytics Lead

PJT Partners 1 Restructuring & Special Situations Associate

Platinum Equity 1 Vice President - Private Equity

Playground.Global 1 Venture Investor
Ponthier 1 General Manager
Prospect Hill Growth Partners 1 Senior Associate

Providence Equity Partners 1 Private Equity Associate

PTT Group 1 Social Enterprise - Business Development
Purolator 1 Manager Corporate Development

Putnam Associates 1 Consultant

PwC 1 Advisory Manager
Qualcomm 1 Senior Engineer
Quilvest USA 1 Private Equity

Racquet Up Detroit 1 Advisory Board Member

Radish Fiction 1 Team Lead, Content Data / Business Intelligence

Realtor.com 1 Product Manager

Regeneron Pharmaceuticals 1 Process Development Engineer III

Rent The Runway 1 Buyer and Strategist, "Designer Ready to Wear" Segment

Replenish Foods 1 Entrepreneur (co-founder and COO)
Resonance Companies 1 Engineering Lead - Artificial Intelligence
Results for Development 1 Senior Program Associate, Health Financing

Roland Berger 1 Senior Consultant
Rolls-Royce 1 Design Engineer





INSTITUTION (# Admits) PRE-MBA POSITION

RoundTable Healthcare Partners 1 Associate

Royal Marines Reserve 1 Royal Marines Commando

S.A.C.I. Falabella 1 Project Manager, Corporate Finance

Sahel Capital Partners 1 Senior Investment Analyst

Salauno 1 Manager of Business Intelligence and Strategy

SalesforcelQ 1 Product Manager Sanofi Genzyme 1 Senior Scientist

SAP 1 Manager, Product and Go-to-Market Strategy

SAS 1 Associate Analytical Consultant, Global Fraud & Security Intelligence

Saucony 1 Manager, Product performance Analytics

Save the Children (secondment from BCG) 1 Global Priority Strategy Manager

Schlumberger 1 Strategic Marketing Economist, Headquarters
Scotiabank 1 Senior Manager, Operations Transformation

Select Equity Group 1 Research Analyst

Sequoia Capital 1 Investor
Serengeti Capital 1 Associate

Shaw Communications 1 Associate, Corporate Development

She++ 1 Entrepreneur

Shell Nigeria Exploration and Production Co. 1 Chemical Engineer, Process Chemistry and Flow Assurance Offshore

Silver Lake 1 Associate

Simon Data 1 Software Engineer

Simon Kutcher & Partners 1 Consultant

Skillshare 1 Manager of Supply and Operations

SkyWest Airlines 1 First Officer

Smart Asset 1 Senior Product Manager

SN Aboitiz Power 1 Head of Risk, Strategy and Performance
Snap Kitchen 1 Director of Financial Planning and Advice

Snow Hill Capital 1 Investor

Social Finance Inc. 1 Associate, Social Investments
Société Générale 1 Associate - Equity Derivatives
Sol Systems 1 Project Development Manager

Soluções Usiminas 1 Investment Planning Analyst / Assistant to VP

SP Group 1 Senior Engineer
SpaceX 1 Propulsion Engineer

Sponsors for Educational Opportunity 1 SEO Career, Program Coach

Sprints Capital 1 Investor

Square 1 Head of Sales Strategy and Operations

Stanford Cancer Institute 1 Assistant Clinical Research Coordinator, Department of Radiation Oncology

Stanford Inst for Innovation in Dev. Economies 1 Assistant Director, Programs
Stellex Capital Management 1 Private Equity Associate
Sterling Energy 1 Manager - Project Devt





INSTITUTION (# Admits) PRE-MBA POSITION

Stone Brewing 1 Director – Strategy
Stone Point Capital 1 Private Equity Associate
Stripes Group 1 Investment Associate

Stuart Weitzman 1 Manager, Business Strategy and Consumer Insights

Success Academy Charter Schools 1 Principal

Sumitomo Mitsui Banking Corp. 1 Vice President, Emerging Markets Business

Summit Partners 1 Senior Investment Associate
Summus Inc. 1 Business Development
Suncor Energy 1 Fort Hills Production Planner

Sunpower Corporation 1 Manager, Origination & Strategic Development

Sunstone Partners 1 Associate

Sweaty Betty 1 Senior CRM Marketing Manager Synchrony 1 Vice President-M&A / Ventures

Syros Pharmaceuticals 1 Senior Business Analyst
Taboola 1 Associate Product Manager

Target 1 Senior Inventory Operations Analyst - Brand Launches

Tata Trusts 1 Manager, Managing Trustee's Office

Tech Start-up 1 Managing Director

Technoserve 1 Fellow

Tenaris 1 Product Marketing Senior Analyst

Tenex Capital Management 1 Associate

Tessenderlo Kerley 1 Business Portfolio and Project Manager
Texas Instruments 2 Demand Manager; Engineering Supervisor

The Australian Government 1 Ministerial Advisor

The Church of Jesus Christ of Latter-day Saints 1 Team Lead - Strategic Projects for the Presiding Bishopric

The Medical Device Hatchery 1 Entrepreneur (Founder)

The World Bank 1 Urban Development Consultant
Thiel Capital 1 Biotech & Medtech Analyst
Thomas H. Lee Partners 1 Private Equity Associate

TIAA 1 Associate - M&A
Time Inc. 1 Associate, M&A

TowerBrook Capital Partners 1 Private Equity Associate

Toyota Motor Corporation 1 R&D Purchasing - Senior Analyst

Trade Coffee 1 Marketing Manager

Transocean 1 Manager, Technical Sourcing - Global Supply Chain

Trilantic Capital Partners 1 Associate

Tufts Health Plan 1 Sr. Strategy Analyst, Commercial Business Strategy & Planning

Turner Broadcasting System 1 Manager, Strategic Finance, Turner International

Turner & Townsend 1 Associate Director
Turner Construction Company 1 Construction Manager
U.S Senate Armed Services Committee 1 Professional Staff Member





PRE-MBA POSITION

UBS 1 Associate Director, US Resolution and Recovery Strategy and Legal Support

UC Health 1 Emergency Medicine Physician

Under Armour 1 Category Manager, Youth Apparel & Footwear

United Airlines 1 Senior Manager - Pacific Pricing
United States Department of Defense 1 Applied Research Mathematics
United States Naval Academy 1 Senior Economics Instructor

United Technologies 1 Senior Associate, Corporate Strategy & Development

Uniting 1 Strategy Consultant UP Asset 1 General Manager

UpGrad.com 1 Entrepreneur (Founding Team / Vertical Head)
URBN 1 Senior IT Project Manager, Retail Strategy

Uria Menendez 1 Senior Employment Lawyer
US Senate Committee 1 Health Policy Advisor

US Small Business Administration 1 Office of Entrepreneurial Development US Special Ops Command 1 Detachment Director of Operations

Value Retail 1 Senior Manager

Vanguard 1 Investment Product Strategy Manager

Vector Capital 1 Private Equity Associate
Velocity Mobile 1 Director of Growth
Verb Surgical 1 Clinical Engineer
Verily (Google X Life Sciences) 1 Program Manager

Viacom 1 Senior Campaign Coordinator, MTV/VH1/Logo Social Impact

VIPKID 1 Growth Manager

Virtual X 1 Entrepreneur (co-founder / Product Manager)

Visa 1 Product Initiatives Manager

Vistria Group 1 Associate

Vivint Smart Home 1 Product Manager – Video

VMware 1 Product Designer
Vodafone 1 CVM Team Leader

Volkswagen of America 1 CPO Digital Marketing Senior Specialist Volotea 1 Strategy Associate - Assistant to CEO

Voom, (Airbus Company) 1 Country Manager VR Advisory Services USA 1 Senior Associate

Walgreens 1 Associate Manager, Customer & Market Insights

Wayfair 1 Manager - Online Video Marketing

WeLab 1 Strategy Manager
Wellcome Trust 1 Innovations Associate
Wells Fargo 1 Portfolio Manager

Welsh, Carson, Anderson & Stowe 1 Associate

Westbridge Capital India Advisors Pvt. 1 Investment Analyst

WeWork 1 Fellow, Special Projects and Enterprise Sales





White Panda 1
WNET New York Public Media 1
World Bank Group 1
Yelp 1
Zenefits 1
ZS Associates 1
Student 8

PRE-MBA POSITION

Entrepreneur (Founder, Managing Partner)
Producer
Analyst
Product Manager
Senior Product Manager, Growth & Activation
Business Operations Associate Consultant

More about Fortuna Admissions:

Fortuna Admissions is a dream team of former MBA Admissions Directors and Officers from the top-tier business schools including Wharton, INSEAD, Harvard Business School, Stanford GSB, LBS, Chicago Booth Columbia, Kellogg, Berkeley Haas, Yale SOM, Duke Fuqua, UCLA Anderson and Johnson Cornell.

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